Message Text

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PAGE 01 THE HA 01459 220633Z ACTION EUR-12

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UNCLAS THE HAGUE 1459

E.O. 11652: N/A

TAGS: EGEN, ECSC, ETRD, EIND

SUBJ: DUTCH SIGN COAL CONTRACT WITH POLAND

REF: THE HAGUE 1425

1. FOLLOWING THE OFFICIAL VISIT BY POLISH PRIME MINISTER PIOTR JAROSZEWICZ TO THE NETHERLANDS MARCH 14-16, A CONTRACT WAS SIGNED FOR THE IMPORTATION DURING THE NEXT TEN YEARS BY ROTTERDAM SHIPPING AND COAL COMPANY (SSM) OF 750,000 TONS OF COKING COAL ANNUALLY FROM POLAND, WORTH A TOTAL OF 1,000 MILLION GUILDERS (ONE DOLLAR EQUALS 2.50 GUILDERS). THE IMPORT VOLUME WILL BE CLOSE TO 20 PERCENT OF TOTAL DUTCH COKING COAL NEEDS. OVER 50 PERCENT OF THE COKING COAL WILL GO TO THE HOOGOVENS STEEL MILLS, WHILE THE REMAINING COAL WILL BE USED BY DUTCH COKING FACTORIES (ACZC). IN CONNEC-TION WITH THE CONTRACT, SSM FURNISHED A 125 MILLION GUILDER IMPORT CREDIT TO POLAND INSURED BY THE DUTCH CREDIT INSURANCE COMPANY (NCM) AND REPAYABLE OVER A FIVE YEAR PERIOD THROUGH COAL DELIVERIES. AS PART OF THE DEAL, HOOGOVENS WILL SUPPLY STEEL PRODUCTS TO POLAND DURING THE NEXT FIVE UNCLASSIFIED

UNCLASSIFIED

PAGE 02 THE HA 01459 220633Z

YEARS WORTH CLOSE TO 100 MILLION GUILDERS. THE STEEL PRICE WILL BE SUBJECT TO YEARLY REVISION AND THE TRANSACTIONS WILL BE INSURED WITH NCM.

2. APART FROM COAL, DUTCH IHC SHIPYARDS SIGNED AN AGREE-MENT FOR THE DELIVERY OF DREDGING EQUIPMENT TO POLAND WORTH 34 MILLION GUILDERS, IN EXCHANGE FOR COVERED BARGES. 3. AT THE END OF THE THREE DAY VISIT, THE POLISH AND DUTCH PRIMINS SIGNED AN AGREEMENT UNDER WHICH HOLLAND WILL FURNISH A REVOLVING EXPORT CREDIT WORTH 100 MILLION GUILDERS FOR THE PURCHASE OF MACHINERY AND EQUIPMENT. FRAMEWORK AGREEMENTS HAVE ALSO BEEN SIGNED FOR LONG TERM ECONOMIC, TECHNICAL AND INDUSTRIAL COOPERATION AND DTUCH-POLISH JOINT VENTURES IN THIRD MARKETS.

4. COMMENT: THE AMOUNTS CONTRACTED FOR ARE SIMILAR TO THOSE IMPORTED FROM POLAND ON AN ANNUAL BASIS IN RECENT YEARS.

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